Customer Interview Questions for KloudConnect

Introduction:

Please introduce yourself with your name, company, role and briefly describe how your organization is using KloudGin - including which products you've implemented and which departments are using them.

Questions:

- ☐ What specific business challenges were you facing that led you to select KloudGin as your solution partner?

- ☐ Could you share a success story that illustrates how KloudGin has transformed your operations? What measurable results or ROI have you experienced?

- ☐ How would you describe your experience during implementation and your ongoing collaboration with the KloudGin team?

- ☐ Which KloudGin capabilities have proven most valuable for your team members in their everyday workflows?

- ☐ What guidance would you offer to organizations currently evaluating KloudGin for their field service or asset management requirements?

- ☐ As your business continues to grow, how do you envision leveraging your partnership with KloudGin to meet future objectives?

- ☐ Is there anything you would like to see from KloudGin over the next few years?