



Solution Sheet

Beyond the Meter Revenue

Develop additional revenue streams beyond traditional services.

KloudGin's Beyond the Meter Revenue Solution is designed to help energy and gas utilities develop additional revenue streams beyond their traditional services. It helps utilities activate marketing programs to offer other services to their customers by streamlining the process of purchasing and installing appliances such as thermostats, energy-saving light fixtures, solar panels, heat pumps, and more.

By offering a fully integrated, end-to-end digital experience, KloudGin helps utilities extend the scope of services they can provide to their customers to increase customer satisfaction and grow new revenue streams.

Automated Shopping Experience

Integrate and automate the entire process with KloudGin to provide a seamless experience for customers and an easy back-end process for the utility. From vendor catalog and pricing management to warranty tracking and purchase orders, automation reduces manual intervention and enhances efficiency.

Key Benefits

Customer Convenience

Deliver convenience to customers. They can now easily shop for appliances online, select installation time windows, and have the entire process coordinated within a single platform.

Operational Efficiency

Enhance operational efficiency by automating all stages of shopping, from order placement to installation scheduling.

Expansion and Retention

Leverage the solution to retain existing customers and expand your customer base by offering a seamless shopping experience.

Regional Adaptability

Offerings and processes can be regionalized as needed for customers.

Customer Experience

Elevate customer experience and be seen as an end-to-end provider from appliance shopping, and scheduling, to installation.

Key Values & Features

Shopify Integration

Integrate with e-commerce platforms such as Shopify, enabling customers to search, compare, and order appliances from a common, user-friendly marketplace.

End-to-End Digital Process

Digitize the entire order and fulfillment process including vendor catalog management, price lists, warranty management, auto-inventory replenishment, purchase orders, and post-sales service from freelancers and contractors.

Connected Contractor

Effectively manage contractors by sending them timely, automated notifications and scheduling for installations.

Integrated Accounting

Integrate with accounting software such as Oracle, SAP, and Sage Intacct, and ensure smooth financial management. Facilitate the seamless flow of data between systems and gain real-time insights into project costs, resource allocations, and revenue streams, and improve financial forecasting accuracy.

A Proud Partner of the World's
Most Innovative Utilities

“When we formed NGC, we had a big mission, but the development team was a small operation in terms of people, less than 10 total. It was important to maximize automation to drive operating efficiencies, and choosing KloudGin as our platform has enabled us to build a scalable solution that will minimize personnel costs as we expand to additional geographic areas.”

Chris Howell

Director of Finance, Municipal Gas Authority of Georgia



Connect with the KloudGin
team to learn more.

1-877-256-8303 | [KloudGin.com](https://kloudgin.com)

KloudGin: Building the Utilities of Tomorrow, Together

KloudGin is a cloud-native solution provider delivering the utility and public service's only true “Single Face of Work®” platform that unifies Construction Project Portfolio Management, Enterprise Asset Management, and Field Service Management within one operational ecosystem. Purpose-built as the operational engine for utility and public sector workers, our AI-native platform eliminates silos between systems and processes, seamlessly connecting all work operations in real time to empower the workforce that keeps essential services running across communities worldwide.

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